

## About the Mortgage Income Funds

At Morrison Financial, our objective is to help Canadian investors achieve their financial goals. We believe that by maintaining a diversified portfolio of private mortgage loans, we can produce a **secure and stable source of passive income with superior risk-adjusted return** for our investors.

### The Senior and Junior Fund

The **Senior** and **Junior Mortgage Income Funds** invest in a diversified portfolio of short-term mortgages for various purposes including but not limited to construction, development, and inventory. The Junior Fund is designed to take on a higher investment risk for a higher target return.

Senior Fund 6.50% to 7.50% target annual return Junior Fund 8.50% to 9.50% target annual return

### Key benefits of the Funds:

- 1. Premium return over traditional fixed income solutions with low correlation to public markets
- Mortgage loans provide downside protection relative to equity investment
- 3. Experienced management team with over **38 years** in business and **\$1.6B** in financing completion
- 4. Differentiated and transparent fee structure to align manager's compensation with investor returns
- 5. Consistent performance track record with no realized loss to investors

#### **Fund Facts**

Fund Type

Alternative fixed-income solution backed by real estate assets

Inception

2020 (Funds), 1987 (Manager)

Assets Under Management

\$76MM (Funds), \$270MM (Manager)

Registered Plans

Fully Eligible (TFSA, RRSP, RESP, etc.)

Distribution Frequency

Monthly as cash or reinvested (DRIP)

Purchase and Redemption

Monthly, 30-60 days notice for redemption

Management Fee

1.00%

Performance Fee

50% over hurdle rate of Prime + 3.00%

Early Redemption Fee

3.00% if redeemed within the first 12 months

FundServ Codes

BEL501 (Senior Fund), BEL503 (Junior Fund)

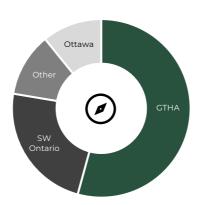
## Portfolio Statistics (June 2025)



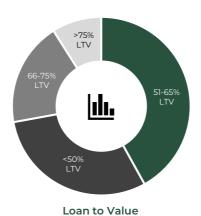
Loan Priority



Loan Type



Geography



<u>Loan Portfolio</u>

- Number of participating loans:28
- Average participation size:\$2.72MM
- Weighted average loan term:15.52 months
- Weighted average loan to value: 54.50%

### **Key Facts**

- ✓ Participated in 50+ loans with a total funding of over \$180MM to date
- ✓ Financed the development and construction of over 300 residential units. Over 4000 more units are in development.
- ✓ Distributed over **\$10MM** to the Funds investors

## **Management Team**



David Morrison, B.A., J.D.

President

After beginning his career as a lawyer, David founded Morrison Financial Services Limited in 1987 with a view to providing tailored asset-based financing to small and medium-sized businesses. David has recently been appointed a member of the Ontario Securities Commission's Investment Funds Technical Advisory Committee, which advises on challenges and opportunities in the investment funds product regulatory regime.



Graham Banks, CFA

Senior Vice President

Graham is responsible for new loan origination, business development, and the underwriting process. Graham is constantly building relationships with mortgage brokers and potential borrowers to ensure Morrison Financial has a healthy pipeline of deals. Graham joined Morrison Financial in 2009 and has over 30 years experience in structured finance and private lending.



Alenna Emer, CPA, CA

Chief Financial Officer

Before joining Morrison Financial in 2005, Alenna worked for six years in the Audit department of Ernst & Young. Now, as the firm's CFO, Alenna is responsible for overseeing financial and tax reporting, treasury activities, investor relations, and risk analytics. Alenna is a key member of the firm's credit committee and provides integral, strategic leadership to the business.

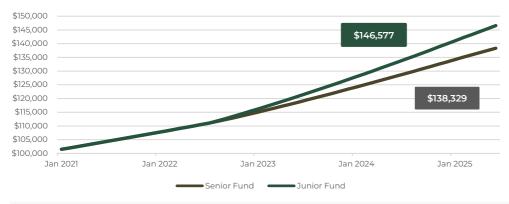


Matthew Solda, MBA

Vice President

Matthew is responsible for deal origination and underwriting. Prior to joining Morrison Financial Matthew managed construction project build outs in the Greater Toronto Area for approximately ten years. Matthew holds a Bachelor of Structural Engineering from Queen's University and a Master of Business Administration from the Rotman School of Management.

## Historical return on \$100,000 invested since the Funds' inception (with DRIP)



	Senior	Junior
6-month	7.38%	9.38%
12-month	7.56%	9.56%
24-month	7.66%	9.66%
Since Inception	6.97%	8.22%
Total	30.73%	36.06%
Total with DRIP	38.33%	46.58%

#### Notes:

- Illustrated returns assume enrolment in Dividend Reinvestment Plan (DRIP), and NAV at par
- The Funds are distributing monthly 7.00% (7.23% with 1 Year DRIP) and 9.00% (9.38% with 1 Year DRIP) annualized return for Senior Fund and Junior Fund, respectively.

### **Featured Funds Investment**



\$9.2MM construction loan in Kitchener, ON



\$2.2MM pre-construction loan in Oakville, ON



\$8.9MM construction loan in Pickering, ON



\$7.5MM for development in Cambridge, ON



\$8.2MM inventory loan in Ottawa, ON



\$7.8MM for development in Oakville, ON



\$2.3MM construction loan in Brantford, ON



\$4.7MM pre-construction loan in Kitchener ON

# **Document Disclosure**

Morrison Financial's business is regulated by the Financial Services Regulatory Authority of Ontario. Our mortgage subsidiary, Morrison Financial Mortgage Corporation, holds Brokerage License No. 10047 and Administrator License No. 11447. Morrison Financial offers an exempt market product that is regulated by the Ontario Securities Commission. For securities compliance, introductions are permitted exclusively through registered exempt market dealers. Morrison Financial has retained Belco Private Capital Inc. ("Belco") as its exempt market dealer. For offering documents and subscription information, and to discuss whether this investment is suitable for you, please contact the Tarik Ansara at tarik@belcopc.com.

Neither Morrison Financial Mortgage Corporation nor any of its principals is a financial services advisor licensed to provide any professional investment opinions. The information presented in this report is for informational purposes only and Morrison Financial has taken all reasonable care to ensure that all information contained herein is accurate at the time of creation of this presentation material. Results may differ materially from those described in historical or forward-looking information, and there may be factors and risks that cause actions, events or results not to be as anticipated, estimated or intended. You should not place undue reliance on historical or forward-looking information contained in this document. No statement in this document is intended to be nor may be construed as a profit forecast. The information is subject to change without notice and should not be relied upon for the purpose of any final investment decision. Under no circumstances should this document be construed as an offering memorandum or as an offering of any securities for sale directly or indirectly in any province or territory of Canada. Any offering is made only pursuant to the relevant offering memorandum or term sheet together with the relevant subscription agreement, both of which should be read in their entirety. No offer to sell securities will be made prior to receipt of these documents by the offeree, and no offer to purchase securities will be accepted prior to completion of all appropriate documentation. Neither the Ontario Securities Commission nor any other securities regulatory authority of any Canadian jurisdiction has passed upon the accuracy or adequacy of this information material, and any representation to the contrary is unlawful. Participation in the Funds may involve risks and may result in diminished returns and loss of capital. Past performance is not a guide to future results. There are no guarantees that investment objectives will be achieved.